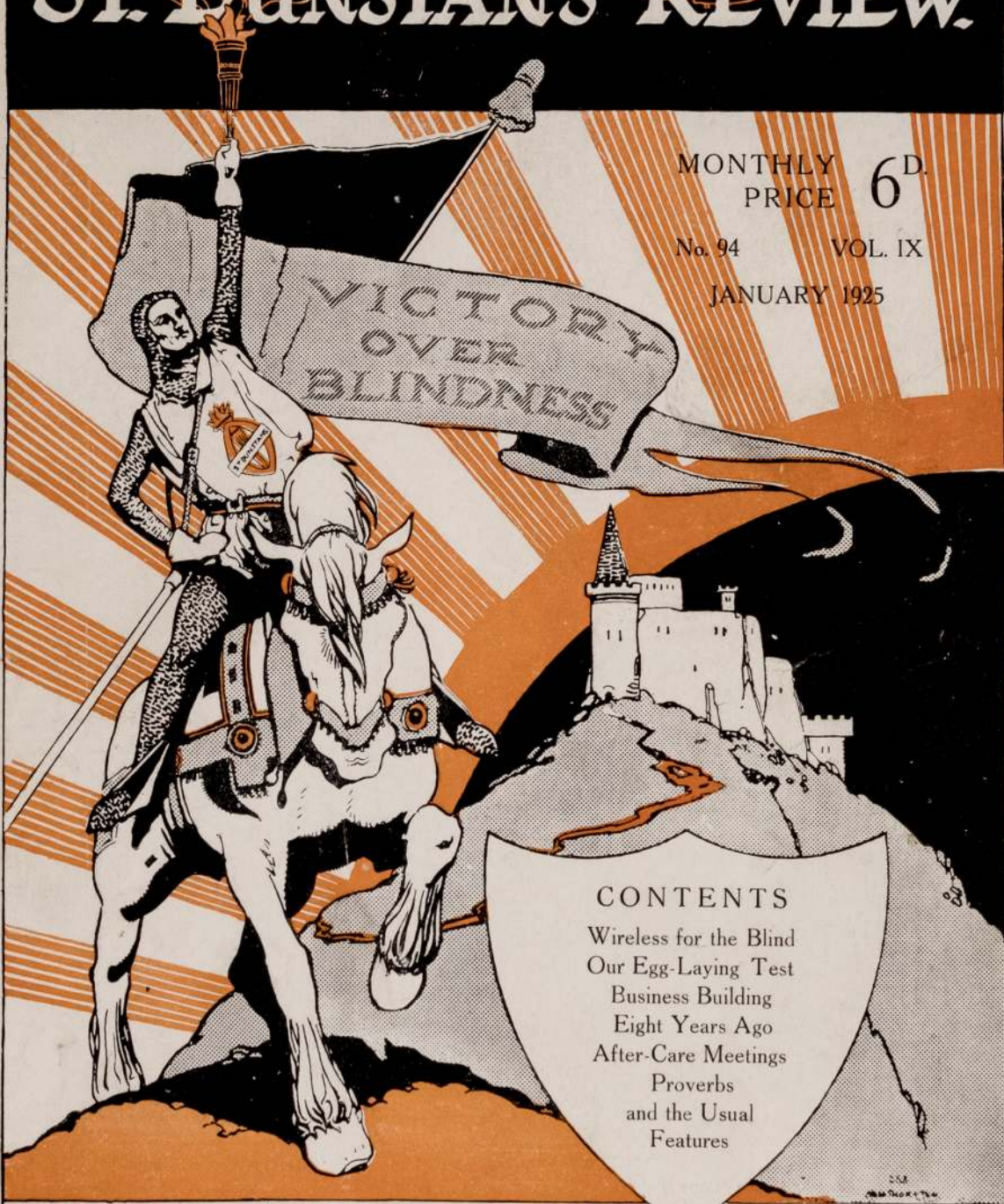


# ST. DUNSTAN'S REVIEW

MONTHLY PRICE 6<sup>D.</sup>

No. 94 VOL. IX

JANUARY 1925



## CONTENTS

Wireless for the Blind  
Our Egg-Laying Test  
Business Building  
Eight Years Ago  
After-Care Meetings  
Proverbs  
and the Usual  
Features

FOR THE AMUSEMENT & INTEREST OF MEN BLINDED IN THE WAR

Published at St. Dunstan's Hostel for Blinded Soldiers and Sailors, Regent's Park, London, N.W.1.





### Headquarters Extensions

*We give above a picture of the new Ward at Headquarters, which will accommodate twenty-five men, and also a picture of the Lounge, which has been considerably enlarged. Further reference to these extensions will be found in the Editorial Notes.*

# St. Dunstan's Review

A MONTHLY RECORD OF WORK AND SPORT

EDITED BY PERRY BARRINGER

No. 94.—VOLUME IX.

JANUARY 1925.

PRICE 6d.  
[FREE TO ST. DUNSTAN'S MEN.]

## Topics of the Month

ST. DUNSTANERS who were under training before the holidays will come back to find many alterations at Headquarters. They will find, too, many new comrades. It is because it has been necessary to make provision for the accommodation of these that the men who return in the New Year to continue their training will find themselves confronted with the necessity of learning the position of new doorways, new passages, and, indeed, a new environment in many respects. We think that the need for the considerable structural and other alterations which have engaged the activities of builders, carpenters and painters during the Christmas vacation deserves the attention not only of those who are immediately concerned with the geographical changes they will bring about, but of every St. Dunstaner, for they present facts which cannot but be of intense interest to all who are imbued with the true spirit of St. Dunstan's. This new accommodation, these wide alterations, have been rendered essential because the toll of the men blinded by war service is so far from ended that St. Dunstan's has had to make provision for the admittance for training of over fifty per cent. more men than were at Headquarters at the end of last year. Who are these men? Why, at so late a stage after the termination of the war, are men to be found who have as just a claim on the opportunity of re-making their lives as the two thousand who are to-day entitled to wear its Badge? To most St. Dunstaners, we know, the explanation need not be given, but as the pages of this magazine are read by many others than St. Dunstaners themselves, we are glad of the opportunity to tell how, so long after the war, St. Dunstan's is still able to offer hope and happiness to men who could reasonably have thought that happiness had passed them by. These new men who are coming to us to-day—indeed, the men who have been coming to us for years past—are those who have perhaps had to suffer an even worse time than the early St. Dunstaners who were blinded on the field of battle. They are men who, directly and solely because of the injuries and hardships they underwent during their war-service, have known, in the years that have followed their discharge from the army, a slow failing of sight and eventually the coming of blindness.

It is indeed a terrible aftermath of a war which so many easy-going folk thought had ended its terrors when the last shell had been fired. But most of us have had only too full proof that the termination of actual hostilities was to many but the beginning of many post-war problems, some of which it is to be feared—that of unemployment particularly—are far from being solved. At St. Dunstan's, long before the last man blinded in war had left our training establishments, there were almost daily notifications of men whose sight had failed through war injuries. Thus, it was found necessary to maintain at Headquarters facilities for training quite apart from the establishments necessitated for the carrying out of the pledge given for the life-long After-Care of every trained man. It is due to the fact that at no time since the end of the war have the doors of St. Dunstan's been closed



to new arrivals that we owe to-day the possibility of being able to make adequate provision for training these new arrivals in the New Year. They come, these men, with all the confidence and all the hope of those who entered the portal of St. Dunstan's when war-brought blindness demanded, in the public mind, everything that public generosity and public service, through St. Dunstan's, could give. We are sure it will be a source of intense pride to every old St. Dunstaner to know that the organisation which made his own life worth living is able to-day to make worth living also the lives of his comrades of the war, whose handicap is no less great because it descended slowly upon them, while they were hoping to find their own place in the world again after the upheaval of war.

We have very much pleasure in celebrating the first issue of ST. DUNSTAN'S REVIEW for the New Year by presenting to our readers a portrait of Captain Fraser, reproduced by photogravure process from his most recent photograph. We are glad thus to be able to satisfy the many requests we have had at various times for such a portrait, and at the same time to provide an interesting memento of our Chairman's election to Parliament, the sitting for this picture having been asked for by Messrs. Elliot & Fry because of Captain Fraser's candidature.



### Getting About

In the course of an interesting letter from New Zealand from our old friend, James Chisholm, acknowledging the prize awarded him in the "Happiest Memory Competition," he expresses also his regret at the few entries received for this competition. With sly humour, he suggests that we should have got a better response if we had made it a guess as to the first three horses in the Melbourne Cup. Referring to his personal affairs, Chisholm says: "It is the usual round here, and nothing much to write about. Everything is doing well, except the fruit, and we seem destined to have a small crop of most things except passions. The trees are all healthy, and the weather is to blame."

Our correspondent has some comments to make on the extracts we printed in the September issue of an article written by Sgt. R. W. Bowen. He says in his usual whimsical vein: "I am afraid that friend Bowen is a bit hard on those of us who are not clever at getting about. It is better to bang a walking stick and get about than do nothing. There are no lamp posts for me to recognise in these parts—only Paddy's lantern, which has no post for a blind man to hurt himself on. We have no walls to keep parallel to, and no kerbs to feel for. We have an occasional barbed wire fence, but mostly

open road and no fences—all loose sand, in which accurate pacing is impossible. I thump my way about and am proud that I can do it. This last fortnight my brother and I have been fencing. With only a barbed wire to guide me, I have been carrying heavy puriri posts weighing about a cwt. each up hill and down dale. I managed to keep my end up by beating a symphony in B quick along the barbed wire and trying my best to put both feet in my trousers pocket when I dropped the posts. We have now three miles of this class of fences. I have no news of any of the other fellows, as the nearest of them is nine miles away, and most several hundred."

We feel sure that there is much to be said for the views of both our contributors, but of one thing we are quite sure—that neither is the type of man to give up trying to overcome either the minor or major difficulties of everyday life.

### To Joiners and Picture Framers

Beware of the coming spring winds, which are a good servant but a bad master. Take precautions to protect your timber from direct winds or sunshine, especially when the latter is through glass. Store oak boards used for tray making, in stick and in a dry room.

### Best Story Competition

WE have to announce the final prize award in this competition, which has been one of the most successful and popular of any we have had in ST. DUNSTAN'S REVIEW. Each month since its inception we have received far more stories than we have had space to print, and the selection of the winner amongst senders of so many good yarns has been no easy matter. Although we have not been able to give a prize to many that we have printed, such competitors have the satisfaction of knowing that they have provided interest and humour for many others of our readers. The prize for this, the closing month of the competition, is awarded to J. C. Stephens, of Elmfield, Isle of Wight, for his story entitled "At the End," which we print below, together with several other entries received.

#### AT THE END.

Sandy, the Minister's servant, had been sent to clean the wine cellar. Soon after the Minister looked in, and discovered Sandy draining the bottles of their dregs.

"I'm afraid it's no use, Sandy," said the Minister, "they're all 'dead men.'"

"You're richt, sir," replied Sandy, "but it's guid to ken that the Minister was wi' them when they passed awa'."

#### MIND YOUR OWN BUSINESS.

A young man, on the strength of his promotion, decided to get married. Going into a jeweller's shop, he asked to see a wedding ring. "Eighteen carat?" asked the jeweller. The young man, thinking he was making some reference to "eating carrots," brusquely answered: "Nowe! I'm chewin' bacca; besides, what's it got to do wi' thee?"

#### THRIFT.

Two gentlemen, who hailed from the land north of the Tweed, were discussing the relative thrifty virtues of their respective spouses.

"My wife is so thrifty," said one, "that she gives the children a bawbee to go to bed without any supper, and thus saves a meal."

"Och, that's naething," said the other, "My wife gies the bairns a bawbee tae gang to bed wi'oot their supper, and, when they're asleep, she takes it back and makes them gang wi'oot their breakfast for losing it."

#### THE AUCTIONEER'S LOT.

For three strenuous hours the auctioneer had tried to work his listeners up to the proper pitch of enthusiasm.

Something evidently was wrong, for they simply wouldn't be roused. The sale was one of horses, and lot after lot went for very poor prices. At last the high-water mark was reached when a sad and sorry animal on four legs was led into the ring.

"Now, gentlemen," shouted the auctioneer, "what offers for this lot? Will somebody start the bidding?"

There was a pause. Then a voice came slowly from somewhere in the middle of the crowd: "Ten shillings!"

"Gentlemen, gentlemen," protested the auctioneer tearfully, "the horse is alive!"

#### THE PRECOCIOUS KID.

Johnny had worked twelve months in the office of a well-known insurance company, and determined to try for a rise.

He was referred to the manager, who queried him as to length of service, age, &c., and when Johnny said that he was seventeen, with a salary of eighteen shillings, the manager said: "When I was your age I was receiving six shillings a week, and you are a very small boy to be earning so much."

"I can't help being small, sir," said Johnny. "I hav'nt had much time to grow since I came here."

Pleased with the reply, the manager placed him in the enquiries office.

While there, a gentleman called, delivering tracts for a mission, and the boy said: "Do you wish any insurance department, sir?"

"Yes, if you can insure my soul," was the response.

"Fire department, second door on the left, sir," was the youth's prompt response.



## News from Brighton Annexe

BY OUR OWN CORRESPONDENT

ON the third anniversary of the death of our late Chief, Sir Arthur, a Memorial Service, in practically all respects similar to that held in London, was conducted in the Lounge by the Rev. Dixon, Vicar of St. James, Kemptown, in the presence of a large assembly consisting of the whole household and many visitors. Under the portrait of Sir Arthur, which was surrounded by a wreath of laurels, a truly impressive address was given. The remainder of the service, as stated, followed closely the lines of the one held in London. At the conclusion, a letter was read from Lady (Arthur) Pearson, assuring us how closely she was with us in spirit and sending us her thoughts and loving sympathy.

On the afternoon of 19th December, a special concert was organised by the Reverend Mother and pupils of the Convent of the Blessed Sacrament, Kemp-town. The Matron, staff, and every available man attended and thoroughly enjoyed one of the best little concerts possible. At the conclusion of a most excellent programme, Matron was presented with a bouquet and a cheque for £12 towards the debt of our little Chapel, which, if I may suggest it, might fitly have as its dedication, "The Church of the Ever-Open Door."

A debate took place last month which aroused a lot of interest, the subject being "Views and Practical Experiences of After-Care Men." Bliss represented boot-repairing, and his talk on this subject was followed with attention and provided many points for after-comment. Farrell was keen on poultry farming and dealt with his subject with a touch of humour which caused much amusement. Tatten dealt with basket-making in a manner which showed he knew his subject intimately, while Hudson elaborated on massage in a style both interesting and refreshing. Bell very briefly illustrated the Braille

system and advised his listeners strongly not to overlook this study, in spite of its difficulties. The concensus of opinion of all who gave addresses was that active occupation was a vital factor in making for the happiness and content of blinded men.

May I, in conclusion, offer all St. Dunstaners and all readers of the REVIEW generally a very Happy New Year?

REMNANT.

We cull the following from the *Evening News*. We have a shrewd idea as to whom the officer referred to is, but are sure he does not desire mention for doing something which any St. Dunstaner thinks is nothing out of the ordinary.

SIGHTLESS, BUT SEEING.

*Blind Ex-Officer's Turn to Help his Helper.*

A few doors away from me (writes an *Evening News* girl correspondent) lives a blinded ex-officer. He is often making his way to our suburban station about the same time as myself in the mornings. Often I have assisted him at the six-way crossing near the station. He has always seemed glad of my help.

I groped my way through the fog to the crossing as usual to-day. Where the kerb runs away round one of the other five roads I became lost. Sense of direction and environment fell away from me uncannily. My nerves deserted me.

I cried out despairingly, "Is anybody there?"

The sightless ex-officer appeared out of the gloom a yard away. "Good gracious, why are you out to-day? Are you lost?" I asked.

"On the contrary," he said, "I am finding my way about better than ever. I recognise your voice. *May I take you across?*"

And he led me unerringly to the other side.

## "In Memory"

LANCE-CORPORAL JOHN MELLING (*2nd Royal Welsh Fusiliers*).

A LIFE of praiseworthy industry and plucky fighting against handicaps since discharge from the Army is ended by the death of Lance-Corporal Melling on the 3rd December. Enlisting in early 1917 Melling was wounded during the heavy fighting around Albert and was also gassed, the latter eventually causing blindness. He was discharged in 1919, and came to us at St. Dunstan's in 1921, and although much handicapped by a wound in his right arm, worked steadily at his training in boot-repairing, clogs, and netting. On leaving he obtained a post as boot-repairer at the Wigan Union, where he was for many years Assistant Master, and was much respected by Guardians, Officials, and all with whom he came in contact. Unfortunately, soon after he began his work at the Institution his health failed him, and although there was a temporary improvement, he was not fit to take up duty again and gradually becoming worse, he died, as stated, at the age of forty-four years. The funeral took place at Upholland, near Wigan, on the 6th December, St. Dunstan's being represented by Mr. Fairclough, and several comrades from Wigan and district. A wreath in the form of our Badge was sent "From Captain Fraser and his St. Dunstaner friends." Melling had no children, but leaves a widow to mourn his memory.

GUNNER GEORGE ERNEST KINGHAM (*Royal Field Artillery*).

One of the earliest St. Dunstaners to join up (in September 1914) this gallant soldier, whose death we regret to record, was wounded at Ypres in 1917, and came to St. Dunstan's the following year. While with us he was trained in telephony, at which he did very well, taking a keen interest in his work. He obtained a post at the Ministry of Labour, King's Cross, but became very ill in September last. Recovering, he returned to his work, but in November had again to go back to hospital. After a most patiently borne illness he died on 22nd December, having been removed to his home but a few hours previously. The funeral took place on the 27th December at North Sheen Cemetery, and was preceded by a service at St. Andrew's Church, at which were present Mr. and Mrs. Birch, Mr. and Mrs. McQuirk, and several friends from the War Seal Mansions, some of them in invalid chairs. Many beautiful wreaths were received, including one "From Captain Fraser and his other comrades at St. Dunstan's," "Mrs. Moore and fellow telephonists," "Friends at the War Seal Mansions," "The Ministry of Labour," &c.

Mrs. Kingham desires us to express her sincere thanks to the many friends, especially of the War Seal Mansions, who have shown such great sympathy in her bereavement.

PRIVATE JOHN BROWN (*2nd Scottish Rifles*).

A wide circle of friends, hundreds of comrade St. Dunstaners, and indeed everyone with whom he was brought into contact, will regret the death of this fine type of the men who have made St. Dunstan's what it is. Enlisting in September 1914, Private Brown was wounded at Neuve Chapelle in March of the following year—dates which tell by themselves the rapidity with which this soldier made good in his Army training, and so was soon able to achieve the purpose for which he left home and took up service—fighting for his country and King. He came to St. Dunstan's in the following May, and in just over nine months gained First Class Certificates in boot-repairing and mat-making. A persevering worker, and a man to whom no difficulties were too great, Brown later started a very successful little poultry farm. With every promise of a prosperous and happy life before him, he was suddenly taken ill with hemorrhage, and died on the 28th December last. After a service which was held in his home at Lonehead, Blebo Craigs, he was buried in the cemetery at Cupar. The coffin was wrapped in the Union Jack, and many relatives and friends, including Mr. Low, of Blebo House, and Mr. Stuart Palmer (St. Dunstan's Representative in Scotland) were present at the graveside. Many splendid floral tributes were sent, including one "From Captain Fraser and his comrades at St. Dunstan's," in the design of St. Dunstan's Badge. Brown leaves a widow and two children to mourn the memory of a good husband and father and a gallant soldier.

PRIVATE JOHN KIBBLE (*4th Bedford Regiment*).

Another St. Dunstaner who joined the forces within a few weeks of the outbreak of war, and who, because of his service for King and country, had his health undermined, has passed away in the person of Private Kibble. He enlisted on the 8th September 1914, although nearly forty years of age at that time. Receiving his discharge in June of the following year, he came to St. Dunstan's in 1920. Whilst with us he was trained in poultry-farming, but was unable to devote much time to this occupation, as he suffered greatly from ill-health. At the end of last year he was taken seriously ill and died on the 31st December from gastritis.

The funeral took place at Burnham Norton, on 5th January, and followed a service conducted by the Vicar. The coffin was carried by ex-servicemen, and was covered with the Union Jack. A beautiful wreath in the form of St. Dunstan's Badge, "From Captain Fraser and his other comrades at St. Dunstan's," was among the many floral tributes. Kibble leaves a widow to mourn him.





## NEWS OF ST. DUNSTANERS

IT is a long time since we had news from C. T. Condon, of Hants, so his friends will be glad to hear that he is much better than he used to be in every way. His little son, Arthur Dunstan, is a particularly fine little fellow, according to reports.

\*\*\*

From Wales comes word of W. Last, who is a very busy man with poultry requiring the usual amount of attention, a voracious pig, and a cow in full milk! We are sorry to note that Mrs. Last is still delicate, and hope that full strength will return to her with the New Year.

\*\*\*

The move from Dundee to Kintore has been a great success, according to F. E. Parker of Longlands. Health has improved, and he finds a good deal of interesting occupation in his garden, with which he has done very well, although there was some disease among the early potatoes. The poultry, too, is proving a profit as well as a pleasure, the hens having laid well all through the summer.

\*\*\*

The election is now an old story, but such a good tale comes from C. Molloy, of Wigan, that we must quote it. Wigan is a Labour centre, by the way.

"I have called on behalf of the Conservative candidate," began a canvasser.

"Oh," said the householder, "and what's he going to do for us?"

The canvasser, taking a deep breath: "Well, he will look after the Empire for you."

"That's enough," interrupted the miner. "If he'll do that he's the man for me. We have had some rotten pictures there lately; it's time someone thought of making a change."

\*\*\*

How many men have Runner Ducks that can beat the output of A. J. Holland's (of Rushden) fine White Champion? She

has laid 306 eggs in a year and ten days and is now beginning to moult. "She will want a lot of beating," as he says with pride.

\*\*\*

There seems to have been quite an epidemic of accidents among the wives of St. Dunstaners of late, and now two more have had catastrophes, we are sorry to hear. The wife of A. Charman, of Hever, Kent, has had a nasty cycle accident; at one time there was even talk of an operation, but we trust that massage will put the trouble right. And now we learn that the wife of A. J. Hornsby (of Sheffield) has slipped down some steps, and although no bones are broken, some fingers were dislocated and she herself was badly bruised. We hope to hear news of rapid progress from both sufferers.

\*\*\*

"As much work as I can get through" is the cheery report of his progress given by H. A. Baker, of Clapham Junction. He must find the days full, for in addition to his work Baker has various hobbies, and music too occupies a good many of his spare moments. He gets an immense amount of pleasure from his mandoline, we know, and now is preparing to conquer the banjo.

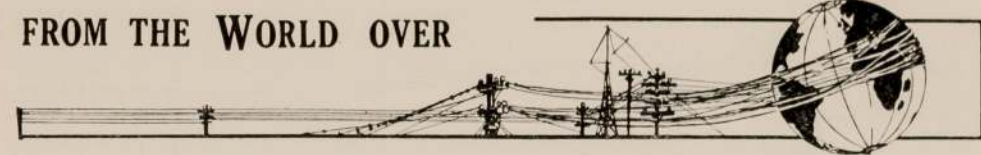
\*\*\*

Several men, unable or unwilling to take the responsibility of a shop, have found it a paying proposition to turn a front window into a miniature display room. One of the latest recruits in this direction is C. Norman, of Ramsey, and we wish him every success in his venture. He is busy just now with mats, and says he enjoys having a regular occupation again.

\*\*\*

Another who has launched out considerably of late is F. Gillhooly, of Verwood. He has taken a shed adjoining a shop in the heart of the village and has

## FROM THE WORLD OVER



fitted it up with various articles for sale so that it shall look attractive, and as an additional "draw" has fitted up his mat-frame there. Congratulations to him on his enterprise.

\*\*\*

While speaking of mat-makers we should mention A. Edmonds, of Accrington, who has just been lucky enough to secure an excellent order for three dozen mats from a particularly good source. We trust that "repeats" will follow.

\*\*\*

Despite our recent bad weather, "boots are quiet," or so F. Marsden, of Blackburn, finds this branch of trade, but, luckily, he has other lines in which to interest himself. His poultry have done well and he had an excellent return from his tomatoes. These, we believe, made full demand even on the energies of this most energetic couple, Marsden and his wife.

\*\*\*

There is nothing like courage when confronted by the unexpected demands of a good customer, and J. Burley, of Norwich, has just had occasion to display this quality in full as he has had an order for a very large cupboard and one to be made in a way that would tax any man's ingenuity. It is for use in a Mission Hall for which he has already made a platform and a pulpit.

\*\*\*

C. Morton, of Rotherham, is yet another busy man; indeed, he is almost constantly employed on motor mats, and very cheery he is as he works at them, too. He never seems to think anything a bother and takes real interest in design work. Morton is one of the many St. Dunstaners who aim at maintaining a high standard.

\*\*\*

Sincere congratulations should go from all of us to J. Robinson, of Wellington,

Salop, on the energy and enterprise he and his wife have shown in striking out in an entirely new line. A short time since they heard of an inn that had been unsuccessfully managed, put in an immediate application for it, and are now installed. Robinson finds that rolling beer barrels is a most health giving exercise.

\*\*\*

Not long since we mentioned the little sweets and tobacco business that G. F. Hall, of Bedworth, was running. His friends will be interested in hearing that this has now expanded into a small "general" store and seems in a very promising condition. Hall's latest enterprise—which, by the way, should lead to a wider circle of customers—is to start up a small Ford 'bus, in conjunction with a brother. It is doing a thriving trade, at present, in running the miners to and from their pits. Certainly, people with such courage and initiative as Mr. and Mrs. Hall deserve to succeed, and we feel sure they will do so.

\*\*\*

"As fit and fat as ever" reports L. C. R. Jenkins, of Bristol, who also adds the good news that "business is brisk"—indeed, he says he is experiencing a regular rush of customers at present, all of whom assure him that his "chocolates are better than ever." (Jenkins is a shorthand typist with J. & S. Fry, Ltd.—ED.)

\*\*\*

Quite a satisfactory amount of work, too, is in sight for H. Smith, of Huddersfield, which is good to hear. His friends will be pleased to learn that his infant son is a noticeably fine baby and a very flourishing one. Both Mr. and Mrs. Smith are looking forward to moving into their new bungalow, which promises to be a remarkably nice little place.

\*\*\*

One who actually has moved is A. Williams, now of Chepstow. He is



delighted with his new house and garden and is naturally taking a good deal of pride in them. We hope that the garden will prove a source of both pleasure and profit in the new year.

\*\*\*

A very nice little trade, indeed, has been worked up by G. A. Gilpin, of Devon, and it is pleasant to know that he gives a good deal of the credit for the success he has had to the excellent quality of the leather supplied him from headquarters. We think, however, that even more important than the good leather is keen attention to detail. We know that Gilpin takes real pride in all he does and—another big point—invariably has his repairs done to time. Whenever he has any leisure he turns it to advantage by filling in winter orders for rabbit nets.

\*\*\*

Concerning W. Woodrow, of Ebbsbourne Vale, there is little to report, but it is satisfactory to hear that his health is most decidedly improved since he moved to Wiltshire; he has, in fact, gained almost a stone in weight.

\*\*\*

Like many another, W. Walter, of Warwick, is finding that his family alone keeps him on the busy side in regard to boot repairs—six children get through a deal of shoe-leather he tells us. In other ways mats give him a good deal of occupation and he finds a ready sale for those locally.

\*\*\*

Two St. Dunstaners have found a new outlet for their energies in the testing of head-phones, J. Davies and J. Griffiths, both now of Coventry. In fact, the firm employing them has been so busy that it has proved necessary to put in overtime. Griffiths, by the way, is living almost opposite to Davies, which is pleasant for both men. He had a very difficult time obtaining lodgings for the housing shortage is as acute in Coventry as elsewhere, but finally found a landlady to take him in; then, with more persuasion, she accepted his wife, and after yet more diplomacy on Griffiths' part—his eight months' old baby.

In these days when people are writing to *The Times* on the way in which cheap foreign baskets are ruining the English basket trade it is good news to hear that H. Jones, of Flint, is settled in a neighbourhood uninjured by unfair competition. He is the only basket maker in the district and so secures quite a reasonable supply of local orders. Congratulations to him on his luck and prospects.

\*\*\*

In the pigeon world T. Carter, of Darlington, has been winning renown for himself, having won two gold medals and two silver cups, the first prizes in the 400 and 500 mile races organised by the Darlington Pigeon Club. He must have some splendid birds, and we congratulate him on the successful way he is running his hobby.

\*\*\*

Poultry is claiming all the attention of C. Roach. He is doing well, has some good birds, and keeps everything particularly clean and neat, we are glad to hear—a fact which doubtless has a good deal to do with his success.

\*\*\*

How many St. Dunstaners have considered the advisability of fitting an electric light advertising sign to their premises? This is the idea of that exceedingly capable man, R. Harding, of Cirencester, and we hope that if he carries it out he will find a decided increase in his takings. Harding, by the way, is yet another of the many who have helpful sisters to smooth the wheels of life and give a hand when necessary.

\*\*\*

Another of our shopkeepers who is always casting about for new devices to attract custom is W. Castle, of Birmingham. He has a lock-up shop close to his home, and keeps it looking exceedingly nice, and in such excellent order that he can attend to every customer with quick precision.

\*\*\*

Very early risers are Mr. and Mrs. W. F. Cork, of Lyminge, who are doing well with their poultry. They are often up before 5 a.m., as they drive their produce into Folkestone and like to attend to the immediate needs of their farm before they start.

## Wireless for the Blind

By IAN FRASER AND OSWALD CARPENTER

### CHAPTER V.

WE shall now deal more freely with the practical side of wireless reception, relative theoretical matter which has not yet been touched upon being considered en route.

In the Introduction to these chapters it was made clear that sighted assistance would be necessary in the initial stages of a St. Dunstaner's practical wireless efforts, and the quarter from which such assistance could be gratuitously obtained was indicated.

### THE AERIAL.

The first point to consider in the installation of a wireless set is the aerial. An aerial may consist of one, two, or more wires suspended in space and insulated at the points of suspension. A wire, termed the Down Lead, is brought from one end and is connected to the receiving apparatus. The end of the aerial, which is *not* attached to the down lead, is termed the Free End. The higher the aerial the greater will be the range of the receiver. It must not be supposed, however, that in order to get good results it is necessary to procure lofty masts to support the aerial at a considerable height. Such is the multiplicity of broadcasting stations in Great Britain that in the majority of instances the prospective listener-in is only a few miles from one of them, in which case good results may be obtained with the simplest crystal apparatus, using an aerial only 15 or 20 feet high—providing the aerial wire approximates to the maximum permissible length of 100 feet and that it is not seriously Screened. By a "screened" aerial we mean one which is immediately adjacent to obstacles such as relatively high buildings, trees, or metal structures, all of which tend in varying degrees to deflect the waves and so to weaken the effect they produce upon the aerial.

The two types of aerial in general

use for broadcast reception utilise a single wire and two parallel wires respectively. Where it is possible to secure a run of at least 60 feet (including the down lead) a single wire aerial proves satisfactory. In default of this length it is advisable to employ the two wire arrangement, termed a Twin Aerial. It is often possible to utilise a house as the support for one end of the aerial, and a tree or fence for the other.

### A SINGLE WIRE AERIAL.

This is the simplest and cheapest type of aerial. By measuring the horizontal span between the two points of support and adding a sufficient length for the down lead (which will be attached to the end of the horizontal span nearest the receiving instruments) the necessary length of wire will be arrived at. This must not exceed 100 feet. There is no hard and fast rule regarding the type of wire to be used. Copper, Silicon-bronze, Phosphor-bronze, or even insulated bell-wire may be employed. The insulation of the latter will not affect reception in any way since if it were not there the wire would be surrounded by air, which is certainly as good an insulator as the material covering the bell wire. Probably the most satisfactory wire for our purpose will prove to consist of seven strands of No. 20 or No. 22 enamelled copper. This can be purchased in lengths of 100 feet at a cost of three or four shillings. The following items will also be needed:—

- 2 Shell-type glazed porcelain insulators;
- 1 Leading-in tube, of ebonite, with protective cone or skirt.

These secured, pass the free end of the aerial wire through a hole in one insulator and twist it fast. Twist a length of wire or well-creosoted rope (the latter is preferred) through the other hole in the insulator and attach it to the appropriate point of support. The distance



between the free end and the point of support should not be less than five feet. Turning to the down lead end of the aerial pass the end of the horizontal span of wire through one end of the remaining insulator and twist it fast. Attach to the second point of support by means of the other hole in the insulator, as before. Next, take the length of wire which is to be used for the down lead and twist it round the aerial wire at the appropriate end of the horizontal span preparatory to making a well-soldered joint. Those portions of the down lead and aerial wires which come into contact must be carefully scraped and cleaned prior to the twisting and soldering operations, and a non-corrosive flux, such as resin, should be employed.

If the distance between the point of support and the down lead end has been well chosen, the down lead will slope away from the horizontal span at an angle greater than 90 degrees. The down lead must not be allowed to run nearer than five feet to the house (which usually constitutes the means of support at this end), except at the lower extremity, where it is attached to the leading-in tube. This latter serves to conduct the down lead via an insulated channel through a window sash or other partition.

#### A TWIN AERIAL.

As previously indicated, a two wire, or twin, aerial should be employed when it is not possible to erect a single wire aerial having a greater overall length than sixty feet. The following items will be required:

Two Shell-type glazed porcelain insulators.

One Leading-in tube, of ebonite, with protective cone or skirt.

Two Sticks (termed spreaders), preferably of ash, about five feet long and one inch square.

Sufficient 7/20 or 7/22 enamelled copper wire.

First bore one 1/8th of an inch hole through both ends of each spreader. Twist the ends of the two lengths of wire constituting the horizontal span through these holes. Next procure two pieces of

wire ten feet long. The ends of each piece will be twisted fast through the holes in each spreader. If the task has been successfully accomplished, the two aerial wires should be stretched parallel to one another, being held apart at each end by a spreader, the two ends of the spreader being linked by a loop of wire, termed the Bridle. The centre point of each bridle is next secured to one hole in each insulator, the other hole being connected to the appropriate point of support as outlined hitherto. A down lead is taken from each wire in the manner then described. The two down leads may be twisted together or may be allowed to meet at the leading-in tube. If the aerial is imperfectly balanced and hangs "lopsidedly," the length of one of the wires may need slight modification; also the point on the bridle which is attached to the insulator.

Aerials (this term includes down leads) should not be permitted to sway under the influence of a breeze. This is of importance when they are within a few feet of a building, tree, or other object, and then more particularly when using a valve receiver. In the case of the single wire type this may be obviated by slightly tautening the wire. It is more liable to occur and more difficult to correct in connection with the twin type. If the tensioning of the down leads does not prove effectual it is desirable to attach an insulated securing rope, or Guy, to each end of the spreader at the free end of the aerial. These ropes should be lightly tensioned and secured to the ground.

#### THE EARTH.

It is important that a good earth connection should be secured for radio instruments. If the earth connection is faulty, results will be unsatisfactory. A water-supply pipe is usually available. A metal earthing clamp is readily obtainable and should be fixed to a portion of the pipe which has been cleaned. Gas pipes must not be used under any circumstances. The lead from the receiver to the water pipe must be made as short as possible. Where a water pipe is not available a perforated copper earthing stake, which is readily obtainable, should be buried in

damp soil, underneath the aerial if possible, the lead from the receiver being carefully soldered to it.

#### A CRYSTAL RECEIVER.

We shall now describe the assembly of a Crystal Receiver from components which may be readily obtained at any wireless store. When attached to an aerial and earth of average efficiency, it will yield good results at distances not exceeding 20 miles from a main broadcasting station. When used for the interception of programmes from the small power relay stations, its range will be considerably less, five or six miles representing a fair average.

The following items are required:—

- 1 "S.2" plug-in Inductance Coil.
- 1 Single-coil holder.
- 1 Radiocite (or hertzite) mounted crystal detector.
- 1 mounted Variable Condenser of .0005 mfd. capacity.
- 1 pair of telephones of 2,000 ohms total resistance.
- 1 Fixed-value Condenser of .001 mfd. capacity.

A small quantity of insulated wire.

It is possible that the cost of these components may be found to exceed that of a cheap ready-made crystal receiver. It must therefore be borne in mind that they have been chosen with a view to their subsequent incorporation in single and multi-valve receivers which will be dealt with in later chapters. In connecting up the circuit we shall use insulated conductors such as No. 20 copper wire covered with double-wound silk. When the conductors have been cut into appropriate lengths, the ends will be bared and scraped so that a clean and bright surface is presented for connection to the various terminals.

First run a lead from the inner side of the leading-in tube to one terminal of the single-coil holder. To this terminal also connect a lead from the variable condenser and one from the "catwhisker" side of the crystal detector. Next connect the earth lead to the unoccupied terminal on the single coil holder and to the unoccupied terminal on the variable condenser. One of the pins on the

telephones is then attached to this latter terminal, the other pin being taken to the vacant terminal on the crystal detector. The two ends of the fixed-value condenser should be attached to the telephone pins—and the circuit is then complete.

Providing that we are within range of a broadcasting station and that the latter is transmitting a programme, we may at once put the receiver into commission. This is effected simply by rotating the handle of the variable condenser and adjusting the "catwhisker" contact on the crystal detector until the desired transmission is received with the greatest clarity. If the aerial is rather short, and if the wavelength of the transmitter is above 400 metres, it may be necessary to procure an "S.3" plug-in inductance coil in place of the "S.2" which has been specified. Both these coils may be advantageously employed in any valve apparatus which is subsequently constructed.

#### First-hand Knowledge

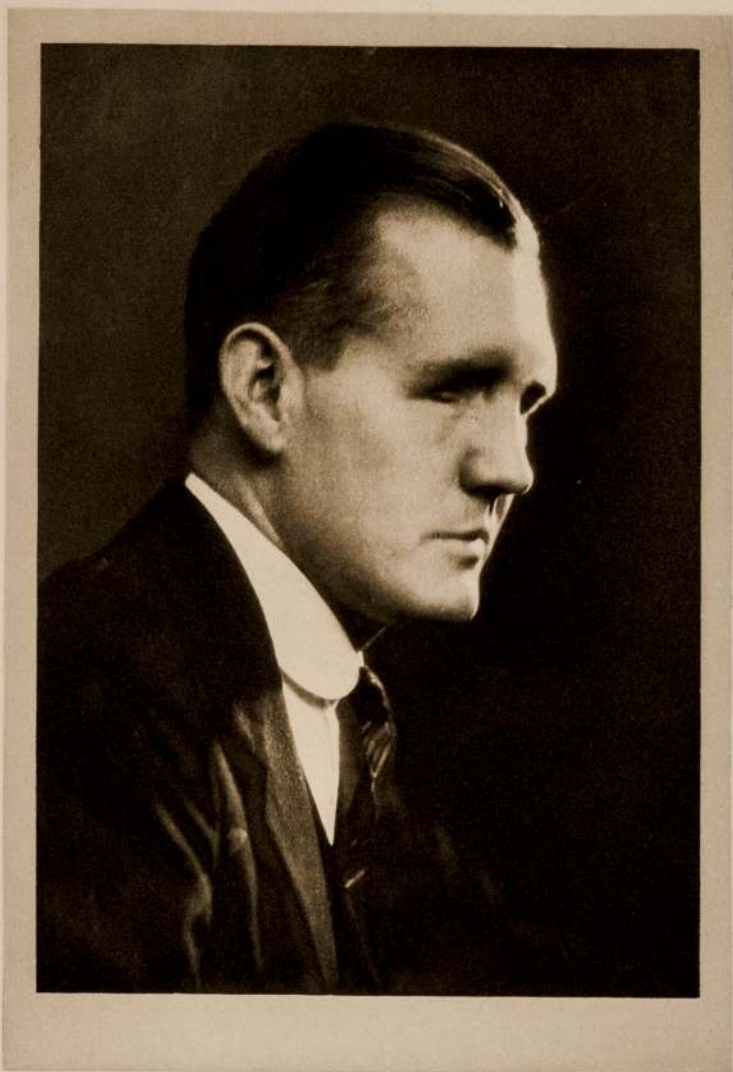
##### ST. DUNSTAN'S ORATORS.

Hardly a month passes but we hear from some quarter of the public tribute paid to the work of St. Dunstan's Organisation by St. Dunstaners themselves. It is, we are sure, news which will give pleasure to all, for apart from the value of such addresses, a deep human interest must attach to these personal reviews of life at St. Dunstan's and our other activities.

The most recent news we have of this kind is from Bournemouth, where at two capital entertainments organised and produced by Miss Aimee Sydenham, F. G. Havens, an old St. Dunstaner, spoke at each performance of the work of the hostel. We learn that these addresses were heard with the greatest attention, and evoked much applause.

We should like to add that, although we recognise very fully the desirability of St. Dunstaners telling of the work of the Organisation in their own words, we shall at any time be very glad to forward to prospective speakers a general outline of up-to-date facts and information upon which a public address may be based. Such requests should be addressed to the Editor.





*Captain Ian Fraser, C.B.E., M.P.*



### Our Egg-Laying Test

**T**HE second period of our test finished on the 28th ult., and the results are as given in the table below.

Our Test Manager reports:—

There has been a slight improvement in egg production during the second period. The results would almost certainly have been better had not the continuous rain and wind necessitated the confinement of the birds to their houses a good deal.

The total number of eggs recorded was 2,400, of which 1,890 were first grade, 470 second grade, and 40 third grade.

Taking into consideration the standard for first grade eggs, i.e. 1 15/16 ozs. (for the period under review), I think we may claim there has been a considerable improvement in the size of egg.

The average number of eggs laid per bird during the four weeks was 9.88, and the average per bird in each section as follows:—

Section 1	..	11.15
" 2	..	9.48
" 3	..	9.79
" 4	..	7.35
" 5	..	9.74

It will be observed that the White Leghorns are ahead of the other breeds. The Anconas have "let down" Section 4. This is unfortunate, as last month Section 4 put up the highest score.

Six birds have been broody during the month. Ring Nos. 106, 110, 131, 219, 276, and 285.

One death has occurred in Eastham's pen, Ring No. 163. The cause of death was peritonitis.

There have been several birds in hospital with colds, two with roup, also two with "soft crop." Apart from these cases, the general health of the flock remains good."  
J. T. B.

SECTION 1.—WHITE LEGHORNS.

Position	Owner	Eggs laid second period			Total	Total to date	Test value
		1	2	3			
1	Gibson, Mr. D.	53	30		83	172	156
2	Highet, A.	16	27		43	107	107
3	Coles, G. B.	32	17		49	103	97
4	Brown, C. H.	42	7		49	96	96
5	Woodcock, W. J.	41	8	2	51	96	94
6	Chaffin, A.	44	2		46	91	91
7	Tindall, J. H.	44	8		52	91	90
8	Bulman, Mr. C. R.	40	20	2	62	99	89
9	Johnson, L.	50	1		51	85	85
10	James, G.	33	13		46	84	84
11	Ramsden, Mr. N. A.	59	6		65	79	78
12	Gilhooly, F.	20	10		30	78	77
13	Roach, D.	32	6		38	73	73
14	Whittingslow, J.	39	5		35	79	73
15	Burgin, W.	36	2		38	74	72
16	Webb, W.	26	9	1	36	65	60
17	Horsnell, N.	13	10	2	25	61	57
18	McIntosh, C.	12	1		13	55	54
19	Coman, A. E.	30	5		35	53	53

SECTION 2.—RHODE ISLAND REDS.

1	Cobdon, C. T.	..	..	..	..	53	6	59	141	141
2	Eastham, T.	..	..	..	..	52		52	135	135
3	Trigg, A. E.	..	..	..	..	66	3	69	132	132
4	Utty, A.	..	..	..	..	41	13	55	112	111
5	Malling, D.	..	..	..	..	51		51	92	92
6	Johnson, L.	..	..	..	..	39	1	40	85	85
7	Maclaren, Mr. D.	..	..	..	..	49		49	81	81
8	Last, W.	..	..	..	..	24	11	35	78	78
9	Woodhouse, J.	..	..	..	..	39	5	45	78	77
10	Cork, W. F.	..	..	..	..	27	1	28	77	77
11	Ashwell, R.	..	..	..	..	22	24	47	74	73
12	Carlton, W. E.	..	..	..	..	26	6	32	72	72
13	Hill, R. E.	..	..	..	..	34	12	46	64	64
14	Latham, G.	..	..	..	..	42	5	47	61	61
15	Holmes, P.	..	..	..	..	35		35	58	58
16	Tebble, E.	..	..	..	..	15	14	34	60	55
17	Lowrie, R. K.	..	..	..	..	17	8	26	54	53
18	Foulkes, W. A.	..	..	..	..	1	35	49	83	53
19	Benning, A.	..	..	..	..	41	3	44	49	49
20	Benson, J.	..	..	..	..	17		17	43	43
21	Barnes, W.	..	..	..	..	17	8	25	37	37
22	Roberts, H.	..	..	..	..	26	7	34	37	36
23	Heritage, W. J.	..	..	..	..	29	4	33	33	33
24	Emerton, T. D.	..	..	..	..	5	6	17	35	29
25	Gwyn, I.	..	..	..	..	8	10	18	18	18
26	Boyter, R.	..	..	..	..	8		8	8	8

SECTION 3.—WHITE WYANDOTTES.

1	Carter, T. A.	..	..	..	..	77		77	129	128
2	Griffen, A.	..	..	..	..	51	3	54	116	116
3	Chamberlain, T. W.	..	..	..	..	28	9	37	74	74
4	Chaffin, A.	..	..	..	..	21	3	24	70	70
5	Knopp, H. A.	..	..	..	..	23		23	54	54
6	Lowrie, R. K.	..	..	..	..		16	20	41	35

SECTION 4.—ANY OTHER LIGHT BREED.

1	Capper, Mr. A. H. (L. B.)	..	..	..	..	55		55	112	112
2	Law, A. V. (L. B.)	..	..	..	..	21	20	41	101	100
3	Hesketh, F. V. (Anc.)	..	..	..	..	14	4	18	81	81
4	Jackson, G. E. (Anc.)	..	..	..	..	8	2	10	56	53
5	Clark, T. A. (B. L.)	..	..	..	..	20	3	23	35	35

SECTION 5.—SINGLE BIRD.

1	Capper, A. H. (R. I. R.)	..	..	..	..	13		13	34	34
2	Knopp, H. A. (W. W.)	..	..	..	..	12	3	15	34	34
3	Levett, J. (W. W.)	..	..	..	..	8	14	22	34	32
4	Trigg, A. E. (R. I. R.)	..	..	..	..	20		20	28	28
5	Boyter, R. (W. L.)	..	..	..	..	5	5	10	30	28
6	Woodhouse, J. (R. I. R.)	..	..	..	..	22		22	22	22
7	Holmes, P. (W. W.)	..	..	..	..	12	3	15	19	19
8	Maclaren, Mr. D. (R. I. R.)	..	..	..	..	18		18	18	18
9	Burgin, W. (R. I. R.)	..	..	..	..	16	1	17	19	18
10	Roberts, H. (W. W.)	..	..	..	..	13	3	16	16	16
11	Griffen, A. (W. W.)	..	..	..	..	2	8	10	31	16
12	Catlow, S.	..	..	..	..	1		1	10	10
13	Hill, R. E. (R. I. R.)	..	..	..	..	3		3	7	7
14	Roach, D. (W. W.)	..	..	..	..	2	1	3	3	3

Third grade eggs do not score.



## Business Building

A Short Series of Practical Articles for St. Dunstaner Craftsmen and Traders

*The ideal at which every St. Dunstaner aims from the day he is settled in his own home is, by the exercise of his own brains, his own energies, and with the aid of the training he has had from St. Dunstan's, to prove how completely he has overcome the handicap of loss of sight. That he is active in devising methods of his own to this end is amply proved every month in the columns of ST. DUNSTAN'S REVIEW, where we are always delighted to make reference to any new methods of increasing business, useful suggestions in the production of goods, and in their marketing, which have been put into practice by individual St. Dunstaners. Although every possible facility is provided at Headquarters to help in the disposal of the goods that St. Dunstaners produce, which may be surplus to those for which there is local demand, we are convinced that most men get far greater satisfaction, and, incidentally, greater profit—both financially and also by adding to the number of their customers—from personal sales in their own district. Once an article is dispatched to Headquarters it becomes one of the crowd, and if we may so describe it, loses its individuality as a piece of craftsmanship. On the other hand, a basket, mat, or tray sold personally to a customer is a bit of yourself, and retains its identity and association with its maker so long as the purchaser has it in use. As such, it is a constant representative of the maker's skill and his ability to give as good again when need arises.*

*Business building, and the selling of goods of every kind, has, however, of late years become a science in itself, and we think that some articles dealing with the most modern practices in these directions will be of value and interest to our readers. The writer has had a lengthy and practical experience of the subject upon which he writes, and while his suggestions may in some cases cover a wider field than may interest St. Dunstan's men, they can be narrowed or adapted in many ways.*

### HOW TO SELL YOUR MATS.

In considering the most effective means of building up a steady sale of the productions of St. Dunstan's mat-makers, I had at first decided that it would be necessary to divide these craftsmen into two classes—namely, those possessing a shop window and those who carry on their craft in a private house or workshop. Further consideration, however, has led me to the conclusion that there need be little or no material difference between the methods applicable to one body of workers and the other. While, for example, the possession of a shop window in a more or less busy shopping thoroughfare simplifies to a considerable extent the problem of effective display before the public, there are methods by which the worker who produces his mats in a room of his private house or in a workshop may secure display publicity quite comparable with that offered by the possession of a shop window.

Before going further, let me emphasise that the two primary essentials in finding customers for the one-man business are, firstly, to increase the number of buyers, and, secondly, never to lose the ones you have already gained. The first means publicity, advertising, canvassing, or whatever other term you like to call it. The

second means giving satisfaction. These are the principles upon which all commercial prosperity in big or little businesses is based, and it is useless for a tradesman or craftsman to spend time, thought, and money in obtaining new customers if the quality of his work and the satisfaction he gives does not mean "once a customer, always a customer." Similarly, a man may turn out the best goods in the world, but unless he lets people know he has them they will merely cumber his store-room.

One other point. Remember that in these days of dear living, every housewife worth the name is able to price very exactly the goods she buys. Therefore consider it better business to execute an order at a price which allows a reasonable profit and which will bring repeat orders, rather than to make a charge which will frighten away your customer for the future.

Now, to come to practical methods. I have selected the mat-makers to deal with first, as their numbers preponderate in the tale of St. Dunstan's craftsmen, but it must be borne in mind that many of my suggestions for increasing business are of general application to all who do retail selling of any goods made by

themselves. I have emphasised before the vital importance of good workmanship—not because I have any doubt that every St. Dunstaner can be relied upon for this—but because it involves the study of other points closely allied to the best craftsmanship. For example, a man may produce a cocoa fibre mat of splendid finish, closely woven, and a pattern of its kind in every way. But it is essential to ensure that it is exactly fitted for the purpose for which it is intended. I remember a case in which a good friend of St. Dunstan's ordered a mat to fit the well in his entrance hall. Exact measurements were given, and eventually the mat was delivered. But it was too large—not much too large, but sufficiently so to make it a matter of considerable difficulty to wedge it into the well, and then—especially as fibre mats have a slight tendency to spread after being in use—it would buckle at the corners. This meant a constant source of worry, and even exasperation, not only to the servants in the house, but to the owner himself. He did not wish to complain to St. Dunstan's, but I know he was resolved that his next mat would be ordered elsewhere. I made it my business to inquire how the mistake had arisen. It was simple enough—the mat-maker had worked to the measurements given him, except that he had not allowed quite enough for the border binding, and, further, the slight spread referred to before. It was not lack of experience; this particular mat-maker knew all these points—it was just lack of thought and care. I was able to get that mat—and that matter—put right, but my readers must remember that there is not always someone able and ready to look after these things. It is sound business to see that no mistake is made in the first place.

There are many other points which the salesman of his own mats should remember in dealing with customers. If a colour design mat is wanted, he should ensure that it does not clash with the general colour scheme of the hall or doorway where it may be used. He can advise whether a sinnett or brush mat is preferable—all this from the point of view of

the buyer, and not from his own. He can give some hints as to the proper use and cleaning of mats, their repair, and so on. The customer looks upon him as an expert, which he is, and is grateful for the advice, and *comes back again* when another mat is required.

Now, as to catching the public eye. If you have a shop window, use it to the utmost. Mats may not seem to lend themselves to very original or artistic window display, but a good deal can be done in this direction. Change your window fairly frequently. One week make a special display of colour design and border mats. On another give prominence to plain and shaped mats. Give the sinnett a window to itself occasionally, and point out, by means of a neatly written placard, the special advantages of sinnett for some positions. If you have letters of appreciation of your goods (and what St. Dunstaner has not?) show them in your window in neat little frames.

I am a great believer in the value of letting the public "see how it is done," so, if it is possible, get the mat frame or sinnett table in the window now and then, and do your work there. At all times you should leave some window or door vision of yourself at work within.

Now as to the man without a shop window. Even here, and in the least populous neighbourhoods, it is possible to make, in fine weather, a display of your goods in fore-court or doorway, and if you have not the space yourself, you can often get it given you. One man I know has prevailed upon the proprietor of the local hotel to allow him to place on the wall of the saloon bar a specimen of his mat-making skill, and above is placed a card—"John —, the war-blinded mat-maker. (Trained at St. Dunstan's.) Makes cocoa-fibre and sinnett mats of the finest quality in any shape or design. A trial order will be esteemed." Then follows the address, and brief but precise directions for reaching it. He has reaped a remarkable number of orders by this means. Another plan is to make an arrangement with a local shop to give a window or showroom space for the same



purpose. You can offer, if necessary, a small commission on every order so secured, but I think it will be found that very few British shopkeepers would require such inducement from a St. Dunstan's man. This "away from home" exhibition may, with a little tact and persuasion, be secured in many other places where possible buyers collect, such as local clubs, registry offices, restaurants, and the like. It is worth while offering special inducement for this form of publicity, as, for example, to present a mat to a restaurant or hotel, provided the proprietor will permit a neatly framed notice to be placed on the wall or doorway, or some prominent position, to, say, the following effect: "The mat at this door was made entirely by hand, of the finest materials, by John ———, who was blinded in the War and trained at St. Dunstan's. He will appreciate orders for mats of any shape, size, or design," following with the address.

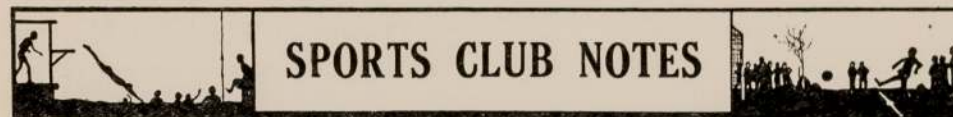
Another important medium for publicity, and one which has been followed to a considerable extent by St. Dunstan's men, is a display at the weekly markets. Even where it may not be possible for the worker himself or a member of his family to take charge of such a display, it will often be found that a good-natured friend will permit one or two mats to be placed on his own pitch, with the necessary information as to the maker and his address. Other directions in which many St. Dunstaner mat-makers have learnt from experience that sales may be stimulated are participation in local agricultural and other shows, bazaars, sales of work, &c., while more than one St. Dunstaner, I believe, makes a practice of touring the neighbourhood with a van or hand-cart, displaying his goods.

Printed, postal, and pictorial publicity methods cover such a wide field that I cannot do more than very briefly touch upon these. They all involve, naturally, some amount of expenditure, and without expert help and advice from someone fully conversant with local conditions, it is desirable to go very carefully in these directions. I may specify a few of these forms of publicity: local paper advertising, advertising slides in local cinemas,

handbills and their distribution, theatre and other programme advertising. Generally speaking, all these methods have their value, but to bring results they must be persevered in, and perseverance entails rather considerable cost. There is one form of printed advertising which, to my mind, every St. Dunstaner mat-maker should engage in, and that is a business card of some form or another. It should be made as interesting and attractive as possible, but must not be too large for those to whom it is given to be inclined to keep it by them, or to hand it to other folk. A very attractive little four-fold card I once saw bore on the title page a picture of the mat-maker at his frame. On page 2 was a short letter asking for orders, while pages 3 and 4 were devoted to descriptions and prices of the various forms and styles of mats. The producer of these cards had effected a remarkably complete distribution of them in likely quarters, spread over about three months, with very considerable increase of trade.

Although, strictly speaking, it should not come within the scope of an article on advertising or business building, I think I may be permitted to point out to my readers what an important influence on trade is created by as active an association as possible with the general life of the community in which one is resident. Make all the personal friends and business acquaintances you possibly can; take as large a share in the social and civic life of your town or village as your abilities and your means permit; if you are a singer, musician, or public speaker, try and ensure that your services are in constant request; if you only play whist, go to whist drives as often as you can. Make friends; let people know you—what your work is—how you live. Do not let oversensitiveness or personal modesty make you overlook the undeniable fact that, as a man blinded in the service of King and Country, you are a personality of interest to your fellow citizens, and that there are few who would not go out of their way to do you a good turn if they were given the opportunity.

*Give them the opportunity!*



I FEAR that Sports Notes must necessarily be brief this month because we have done very little in the Christmas holidays except ponder about our Christmas Dinner and Cross-word puzzles.

First of all let me wish all our sportsmen the very best of good wishes for the New Year for health and strength and all prosperity.

With our increased numbers at Headquarters, I am looking forward to an excellent term, but I feel sure that the new boys will be interested in our sports.

#### PHYSICAL JERKS.

May I congratulate the following men upon the excellent performances they put in last term. They did not miss one morning except in the case of illness and special leave, and I think this reflects great credit, especially during the winter months.

Hill.	Burley.
Mann.	Lee.
Richardson.	Brooks.
Roberts.	Blackman.
Murphy.	Boyce.
Healey.	Hunt.
Larkholme.	Williams, E.
Finkle.	Handley.
Welks.	Knight.
Tebbutt.	Clamp.
Edwards.	Dawes.
Fairfield.	Watt.
Mulvaney.	Gill.
Shakespeare.	Harkness.
Williams, E. J.	Sheppard.

#### WALKING.

I have just been informed by Mr. Donoghue of the Queen's Park Harriers, that Saturday, 14th March, will be the most convenient date for escorts to assist us in another six-mile Outer Circle Walk. This will be similar to the previous walks and will be on handicap lines. I am also wondering if many men would care for me to arrange a three-mile Outer Circle Run some time in April, because there are quite a number of men who could possibly attempt the run, to whom walking, as far as racing is concerned, is impossible.

Will all those who intend entering please note that the entries will close on the last day of February, and I shall be glad if all intending competitors will be sure to send in their names in good time. Perhaps I had better say that the walk will commence at 3 o'clock sharp.

#### PRESENT BOYS' SPORTS.

Our competition ended practically as shown in last month's REVIEW, the only difference being that Harrison beat Edwards for third place in the T.B. section. I most heartily congratulate the leading boys on the splendidly consistent way they have performed during the term. It has been a very keen competition, in which everyone has taken part in a thoroughly sportsmanlike manner. I know that we will be in for a very busy time this term.

T. B.		S. S.	
Fairfield..	910	Burleigh ..	980
Roberts ..	815	Fallowfield ..	910
Harrison ..	675	Brookes ..	865
Edwards ..	630	Finkle ..	630
Tebbutt ..	450	Knight ..	490
Gill ..	430	Blackman ..	460
Shakespeare ..	310	Sheppard ..	425
Lea ..	195	Boyce ..	300
		Williams ..	230

#### ROWING.

The weather is not propitious for early morning practice, but I anticipate that there will be quite a number of the present boys turning out. Miss Paterson hopes to have the names of any Old Boys who would care to have rowing practice, but of course this will not be possible until the beginning of March.

#### WALKING TUITION.

Mr. Wrapson, 142 Seaford Road, S. Tottenham, N.15, has very kindly promised to give walking tuition to any of our boys who live in his locality. Perhaps those who would be glad to avail themselves of his help will communicate direct with Mr. Wrapson.



## OLD BOYS' SPORTS.

Our Old Boys started again in real earnest on Tuesday, 13th inst. May I say how much we will welcome any new boys who would care to come along and join us. We have during the past few weeks gained two more boys, and I am convinced that they are thoroughly enjoying the experience. Nichols is retaining his place at the head of the poll, whilst Brown and Drummer Downs are struggling for supremacy in the S. S. section.

POINTS.	
T. B.	S. S.
Nicholls .. 1,095	Brown .. 1,185
Henry .. 922½	Downs .. 1,150
McFarlane .. 810	James .. 815
Webster .. 805½	Ashton .. 420
Burran .. 560	Champniss .. 110
Gover .. 530	Taylor .. 80
Kerr .. 525	
Deegan .. 395	
Millar .. 35	

## BOXING.

A party of our boys had a most enjoyable evening at the N. S. C. on the 5th inst. at the Stable Boys championships. The members of the N.S.C., as usual, were most courteous and gave the boys a very warm welcome. We are greatly looking forward to our next opportunity of attending.

J. E. W.

## The Wedding Tea-pot

T. Milner, of Liverpool whose wedding we recently announced, writes, in a letter to Captain Fraser, as follows:—

"I have received the silver tea-pot sent as a wedding present and accompanied by the good wishes of yourself and St. Dunstan's, and I thank you very sincerely, on behalf of my wife and myself, for this beautiful gift. I can assure you it will always figure prominently in my home, and it will at all times point out to friends visiting us the great Organisation which looks after the welfare of St. Dunstaners. In concluding, I would like to offer my congratulations upon your success in winning a seat in Parliament."

Take care of the small things. Napoleon measured his soldiers' bootlaces and saved an inch on each.

## St. Dunstaner Musician Married

Although the pressure on our space is heavy this month, we would like to give some details from a report which has reached us of a wedding on 23rd December. The report reads:—

"At Christ Church, West Hartlepool, this afternoon, there was solemnised the wedding of Mr. Edward Slaughter, late of Ashington, Northumberland, Professor of Singing at the Incorporated London Academy of Music, and Miss Dorothy Mason, C.T.L.L.A.M., elder daughter of Mr. and Mrs. John Mason, formerly of West Hartlepool and Darlington, and now of London. The bridegroom, who saw war service in France and was wounded in April 1918, after an excellent training at St. Dunstan's, took up a musical career and was appointed on the staff of the Academy.

The bride, who was attired in a grey Georgette dress, with hat to match, was given away by her father. The bridesmaid was Miss Margaret Mason, sister of the bride, and the best man was Mr. Frank Plowman, of Middlesbrough. The Church organist, Mr. A. Bower, officiated at the organ.

To the bride the bridegroom presented a beautiful diamond and aquamarine ring; to the bridegroom the bride gave a handsome gold Braille watch; while the gift of the bridegroom to the bridesmaid was a gold wristlet watch. A long list of presents from the families, relatives, and friends included a mahogany chiming clock from Baroness de Halpert (nee Miss Margaret Macintyre), the famous prima donna, afternoon tea tray, wallet, and purse from Mr. Sterling MacKinlay, M.A. (son of Madame Antoinette Sterling), and Mrs. MacKinlay, silver teapot (suitably inscribed) from Capt. Ian Fraser, M.P., and Committee of St. Dunstan's, an entree dish from the staff of the Academy, and a silver-mounted black ebony baton from Mr. Slaughter's young ladies' choir.

The reception at the Grand Hotel was largely attended. The newly-married couple, amid the congratulations of their friends, left for Harrogate by the 5.15 express for the honeymoon before returning home to London."

## Eight Years Ago

*Some interesting extracts from "St. Dunstan's Review" in 1917, which will offer opportunities of piquant comparison with to-day and some amusing reminders of old-time comrades and associations.*

From NOTES BY SIR ARTHUR.

I hope when you are on your walks abroad you all pay particular attention to the way in which roads and often paths curve downwards from the centre. I remember some time ago being quite surprised when a blind man, who gets about by himself very expertly, laughed at the idea of tripping over a curb. When I asked him how he avoided them, he replied "Just by lifting up my foot." Now I know, as I daresay a good many of you do, and I hope all of you soon will, that his secret was the very simple one of observing the curve of the road when it approaches the curb. This curve is the rule with, I think, no exceptions, and there is no need to ever stumble over a curb if one looks carefully for the guiding curve.

From ENTERTAINMENT NOTES.

"The Wonders of the Human Brain" was the subject of a most interesting lecture given by Mr. John Naylor on 5th November. At the end of the discourse he asked several of the audience to ascend the platform. Drummer Downs, Corporal McIntosh, and Pte. Stobie complied with the request. Each in turn had his cranium examined, and Mr. Naylor's description of their capabilities and their inclinations caused much amusement. Nobody who has seen or heard Downs play the big drum, and latterly the trombone, can deny that he is musical. McIntosh was described as being of a financial turn of mind, and would most likely make his mark as a stockbroker, whilst Stobie was described as a man of exceptional abilities and plenty of brain power

*(Can any who know these three St. Dunstaners dare deny that the entire truth of these readings has been fully proved?—ED.)*

From DECORATIONS FOR GALLANTRY.

On 22nd November General Sir Francis Lloyd, Commanding the London District,

visited St. Dunstan's to decorate nine of the blinded men with medals won for deeds on the battlefield. The men so decorated were Sergeant J. G. Holmes, 12th Middlesex, Sergt. J. W. Macauley, 9th Black Watch; Sergt. J. Muir, 2nd K.O.S.B.; Corpl. O'Kelly, Royal Engineers; Bombardier Smith, F.R.A.; Lance-Corpl. A. Benning, 2nd Scottish Rifles; Lance-Corpl. H. D. Learmouth, 1/9 Northumberland Fusiliers; J. Collinson, 2nd Class Air Mechanic, R.F.C.; Pte. E. J. Turner, 29th Canadians. A brief account of each deed of gallantry, as well as a list of the other St. Dunstaners past and present who have been decorated, was read out to the men and members of the staff who filled the outer lounge. The general, in a very kindly speech, told his hearers that he knew of no body of men with a higher percentage of distinctions, and he felt it an honour, indeed, to be invited by Sir Arthur Pearson to present these medals so hardly and bravely won by gallantry on the field.

The names of the officers and men, other than the nine decorated on 22nd November, specially distinguished for bravery and read out on that occasion, were: Lieut. Edwin Baker, Canadian Eng. M.C. and Croix de Guerre; Lieut. D. L. Britton, the King's Own, M.C., with Bar; Capt. Angus Buchanan, S.W. Borderers, V.C., M.C., and Order of St. Vladimir; Lieut. R. L. Moore, 15th A.I.F., M.M., and Bar; Jen Joseph Bakedlands, Reg. de Ligne (Belgian), Order of Leopold II; Corpl. R. Biggadyke, 2nd Dragoon Guards, M.M.; Sergt. J. Leeman, 8th Lincolns, D.C.M.; Corpl. A. J. Mason, 1/15 London Regt., M.M.; Pte. T. Parker, 1st R. Irish Fusiliers, M.M.; Pte. C. Temperton, 4th East Yorks, M.M.; Camille Verbrugge, 1st de Ligne (Belgian), Order of Leopold II and Croix de Guerre; Alphonso Vanden Bosch, 7th



Reg. Belgian Infantry, Order of Leopold II and Croix de Guerre; Sergt. Fourrier, J. C. N. Colai, 4th Reg. Zouaves, Medaille Militaire and Croix de Guerre; Pte. Pierre Olivier, 146th Infantry, Medaille Militaire, Croix de Guerre.

*From TYPEWRITING NOTES.*

Two or three of the men who are learning to be shorthand typists will soon be ready to commence work with some firm, and they may take it as a good augury for their future that we hear that Cooper, Colville, and Flett, all of whom left us more than a year ago, are doing very well and giving great satisfaction to their firms. Flett was married a short time ago, and we wish his wife and him every happiness.

*(St. Dunstan's trained shorthand typists number to-day something like 30, but the encomium given the pioneers above mentioned applies, it is good to know, to all their followers to-day. Also—more than one is married!—E.D.)*

### Another Prize Winner

Our bird fanciers will be interested in hearing that F. Tait, of Bolton, has been successful in carrying off the second prize at the Singing Bird Show at Bolton. He is now entering some birds for the show at Wigan, and we hope to learn later that more honours have fallen to his share.

### A Minor Accident

We are sorry to hear that J. Gibbons, of Chelsea, has scalded his foot rather badly, but it is to be hoped that he will have recovered so completely as to have forgotten all about it before these lines appear in print. Gibbons, by the way, is joining our wireless group and will, no doubt, soon be as enthusiastic as the rest.

### An Honours Recipient

Once again W. Lowings, of Eastleigh, has been honoured by being asked to lay a wreath on the local memorial on Armistice Day. This time, we hear, it was a particularly big affair, and we are the more pleased to know that the selection of one worthy to play a leading part went to a St. Dunstaner.

## Departmental Notes

### Braille Room Notes

We heartily congratulate the following men on having passed the Braille Reading Test:—R. P. Coles, W. Gill.

### Typewriting & Telephony

Hearty congratulations to:—

F. Richardson,  
A. S. Dolby,  
J. Poyce,

on passing the Typewriting Test.

Congratulations and best wishes to G. L. Douglas who, on leaving Wembley, started work at 80, Pall Mall.

All the old friends of Miss Schaller will be interested to hear that she was married on Saturday, 20th December, to Mr. E. J. Harris, at S. Martin's-in-the-Fields. The honeymoon is being spent abroad.

V. S. C.

### Singing Honours

We are very interested to learn from a letter recently received from T. Till, of Lancaster, of his success at the annual Eisteddfod there, where, for some years past, Till has done exceedingly well. He has entered this competition for four years, and has now won three first prizes and one second, and three special prizes for most individual marks. This year he has carried off the first prize for baritones, and the special prize for highest average marks. It is interesting to note that last year he just missed the first prize by one mark, but this year he has knocked out his rival by four marks, securing 96 out of a possible 100. The test song was a very difficult one, namely, Mendelssohn's "I am a Roamer."

Our heartiest congratulations to Till upon his notable triumph. Some day it may be possible to organise quite an important concert, where the whole programme will be contributed by St. Dunstaner vocalists and musicians.

## After-Care Meetings

### BRISTOL.

A VERY largely attended meeting was held in St. Paul's Lecture Hall, Clifton, Bristol, kindly lent by Canon Haigh, on 6th December. As a great many of the Wiltshire men are able to come into this meeting, their After-Care visitor, Mr. Martin, came up from Winchester, and it was a great pleasure to everyone present to meet him and Mrs. Martin again. We were very glad also to see Miss Lloyd and Miss Gullick and to welcome Mrs. Paul.

As this is now quite a long-established meeting, we are mostly old friends, and there was much news to be exchanged, as well as a very hearty welcome to extend to the newcomers.

Competitions were soon in full swing, and some wonderful attempts were made to guess the weight of the cake, which certainly looked very tempting with its St. Dunstan's crest in icing. One competitor gave its weight as 17 lbs., but as its real weight was under 5 lbs., he was more optimistic than correct. A. Sterno, of Bath, won with a very good guess; he was within an ounce of the correct weight. The "Musical Romance" competition was very kindly played by Miss Gullick's sister and a friend, the winners being J. Burtenshaw and Mrs. Burtenshaw first, and C. Clarke and partner second.

The bag guessing competition was won by J. Mahony, with an excellent effort, his total was far higher than any reached previously in this competition.

Even the seating capacity of St. Paul's Hall was strained at tea-time, but everyone found a seat in the end, and over 90 sat down at the long tables. Mr. Swain's speech and the message from Captain Fraser were listened to with great pleasure and interest.

After tea much amusement was caused by the sudden arrival in the midst of the party of a real old-time yokel in smock and leggings—it was Mr. Frank Chapman, who

had very kindly come in to entertain us. His West Country songs and recitations in dialect were most enjoyable, and seemed very appropriate to such a thoroughly West Country gathering. A. A. H. Brown, of Bath, also gave us some very much appreciated songs.

Many of the men were glad of the opportunity of a business talk with Mr. Swain, and he was kept very busy until train time. D.I.M.A.

### EXETER.

The Devon and Cornwall After-Care meeting was held on 12th December at Exeter. The Rev. F. W. Copleston very kindly lent the Holy Trinity Hall again, and it would certainly be difficult to find a more ideal place for a meeting. Fortunately, the weather was kind, a very important point in a region where long distances from the nearest stations are usual, and it was quite a record meeting, as regards numbers, for Devon, over 80 sitting down to tea.

As many of those present had not met for some years, there was a great deal of talking to be done, and by general consent even competitions were postponed until after tea.

Everyone was glad to hear Captain Fraser's message read during tea, and to listen to Mr. Swain's interesting speech. F. Westaway, of Yeovil, responded for his fellow St. Dunstaners.

It was a great pleasure to have Miss Reynolds with us, especially as several of her former St. Dunstan's Braille pupils were present. Owing to the generous gift of a cake from Mrs. Lane, of Bow, we were able to have a competition for the ladies as well as the men. Mrs. Lane's cake was won by Mrs. Rogers, of West Alvington. The men's cake, with resplendent St. Dunstan's badge in chocolate and red icing, was the cause of very close competition—indeed, Gilbert, of Barnstaple, and Reason, of Bridport, tied at



their first attempt; at a second attempt, however, Reason made a very near guess to the actual weight and carried off the cake.

Miss Stewart and her sister very kindly played the "Musical Romance" with violin and piano; the winners being E. A. Steel and Mrs. Steel first, and T. J. Floyd and Mrs. Floyd second.

## Births—Marriages—Deaths

### Births

**BROADLEY.**—On 6th December, to the wife of J. Broadley, of Glasgow, a daughter.

**DURRANT.**—On the 14th of December, a son (Henry Herbert Samuel) to the wife of S. Durrant of Wimborne.

**HILL.**—On the 1st December, to the wife of F. T. Hill, of Bristol, a son (Frederick Arthur).

**McAVOY.**—To the wife of J. McAvoy, of Ayrshire, a daughter (Margaret McKie), born on the 24th of November.

**MOELLER.**—On the 22nd of November, a daughter (Winifred May) to the wife of J. Moeller, of Walthamstow.

**PRIEST.**—On the 30th October, to the wife of W. Priest, of Kenton, a son.

**WATMORE.**—On the 1st of December, a son (Raymond John Olliver), to the wife of T. Watmore, of Eastbourne.

### Marriages

**PALMER—CAMPBELL.**—On 5th September, at Rockcliffe U.F. Church, Glasgow, by the Rev. George Burnett, John Palmer, to Bessie Isabella Campbell, eldest daughter of Mr. and Mrs. D. Campbell.

**THOMPSON—GEORGE.**—On 27th September, at St. George's Church, Cheltenham, H. V. Thompson, of Winchmore Hill, to Miss Kate Dora George.

### Deaths

We offer our sincere sympathy to:—

**BENNETT.**—At the beginning of December H. Bennett, of Chepstow, lost his little son, aged five and a half months, through double pneumonia. We know that the

Mr. Swain had his usual busy time with interviews, especially as the last train leaves Exeter for London somewhat early.

A very cheery meeting ended soon after 6 o'clock, and there were many plans made for meeting again "next year."

D.I.M.A.

attack developed with startling suddenness, so shock has been added to the great loss.

**GRAHAM.**—On the 9th of November R. Graham, of Holloway, lost his father. We regret that no further details have reached us.

**MITCHELL.**—On the 22nd of November J. Mitchell, of Leith, lost his little twin son, Gideon, after only three hours illness. The boy was seven years old.

**NEWMAN.**—On the 30th of November T. Newman, of Brighton, lost his little daughter, Evelyn Rosemary, born on the 21st.

**SORRELL.**—On the 15th of November H. E. Sorrell, of Ponders End, lost his mother. Again we regret that we can give nothing but the brief intimation.

**TANNER.**—On the 14th of November A. B. Tanner, of Cornwall, lost his father.

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Hampers have been occupying the busy hours of W. Buckle, of Mortlake, of late, and in addition he has had quite a reasonable number of local orders for baskets, we are glad to hear, for these have served to give variety.

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How many men find that work comes in the form of such rushes as to entirely disorganise their dinner hours? F. Mears, of Beeston, Notts, asks if last week constituted a record in this direction? One day this most important meal had to be postponed until 3.30; on the next 4 p.m., and on yet another day he had not time to think about it until the surprising hour of 9 o'clock!

## Proverbs

Another amusing contribution from our St. Dunstaner contributor, "Third Reserve."

**S**OMETHING seems to have gone wrong with the works. Even the sunny nature of my missus was not proof against two washing days in one week, and poor old Wingie got the rough edge of her tongue. She accused him of leading me into temptation and not delivering me from evil when I had been led in. The whole trouble was that we placed too much reliance on old proverbs that evidently need revising. The missus reminds us that there is one which says "Circumstances alter cases." We tell her that that one was not on the wall at our school. Just look at "A stitch in time saves nine."

It takes me far longer to thread a needle than it does to take a hundred stitches, and I bet the missus that she could take more than nine stitches while she was threading a needle. I had better start at the beginning. When Wingie was only Tommy Blythe and I was Mrs. Reserves' Jim, as I am still, only it was my mother then and not my wife as now, we sat side by side in school. Our school was a good school and that was the reason we were not very fond of it. The school-room had texts and proverbs all round it. It had a clock, too, that must have been in the army. It, the clock, started a "slow march" at nine each morning and kept it up till dinner-time. It then tried "double mark" time for an hour and then on again at "slow march" till four. It must have "doubled" all night, for school time came before we had our eyes properly open.

One of the proverbs said "Honesty is the best policeman—or was it policy?" The one Wingie and I liked best was the one over the clock. It said, "Whatever man hath done, man may do." That pleased us fine, and every time we got a hiding for smoking we used to say, "Whatever man hath done man may do," and then add "Only ten years more." If we had known anything about the

army in those days we would have added "And the first seven years are the worst." Wingie came for me the other morning and we set out to get some of that stuff that the housewives are all so fond of and at the same time know nothing about—kauri gum. That's the stuff that makes the fine varnish and makes the gloss linoleum—to say nothing about the "real amber" mouthpieces for "mere sham" pipes. We did not get far before I said "What's that?" Wingie stopped and we both listened. "Bullock bogged," says I. "Too true," says Wingie. We made for the sound and found a two-year-old in a pothole. "Stay here while I go for a rope," says Wingie. He soon returned with a rope and fastened it over the horns. He held the head to one side so that I could dig it fairly free, and when that was done he made a loop at the end of the rope and we started to pull. Wingie got into the loop and pulled with his body and his one arm. I was nearer the bullock and pulled with both hands. "She's coming," said Wingie, forgetting that it was a bullock. "Nearly out," he cried. "One more pull and we have it." He had hardly got the words out when we did have "it." "Jump," he yelled. I jumped, but it was no use, for I lost my bearings and though I tried to run I got no distance. I could hear the brute breathing and then got a bang on the chest that knocked me into a wet pothole. I expected to be horned, but, instead, heard the brute making off in another direction. I heard nothing of Wingie, and the mud was so loving that I doubt if I could have got out by myself if I had wanted to. I felt that I was safer where I was with that brute around.

Presently I heard Wingie a good way off singing out to me to let him know where I was. He had a tough job pulling me out with his one hand. When the bullock hit me with its head he had put all his weight on the rope and so lightened the



blow. He then slipped out of the noose and when the beast turned on him he made off through the scrub and so took it away from me. He said he would have to see Jack Reid and tell him, as it would be no use our saving the brute from drowning if it was going to hang itself with our rope. Then he took me home, and it is no wonder the missus went off the handle. She had everything to wash—me included. She said that she couldn't trust me to wash my back and she wasn't letting me between her sheets till I was clean. We put the water on the cauliflowers, and whether it was the extra soap or the mud I cannot say, but they have grown grand since. That that is not a game for blind men and Wingies is evident. Do the proverbs need revising? The missus says "No! Circumstances alter cases."

#### THIRD RESERVE.

"Just in time for Christmas," V. A. Clay had a new shop window fixed. The result is excellent, and Clay thinks it has improved trade already.

Space is limited, so mention can be made of but one more name, and as it is always well to end on a cheerful note, we will select that of P. Brelsford, yet another Nottinghamshire man with whom things are going well. His house is charming, we hear, and he has the garden and greenhouse well in hand. His ducks and chickens look remarkably prosperous, and he says he could sell twice as much stuff as he has to dispose of. He sells eggs, flowers, and vegetables direct to consumers, and has never found it necessary to deal with shop or market.

#### GOOD FOR THE GAS WORKS.

A Bolton weaver and his wife paid a visit to a friend's house. The latter had just purchased a gas fire stove, and the friend and his wife were so impressed with the cleanliness and neatness of the idea that they determined to purchase one. About a fortnight later the pair met. "Well, did ta buy a stove?" asked one. "Aye, and it's doing champion. We lit it six days sin, and its never gone eawt sin."

### The Maxim which has Helped me Most

BY LORD LEVERHULME.

My maxim is: "Business is the finest game in life."

It gives greater opportunities for skill, patience, and endurance, tact and judgment, than any other game the wit of man ever devised.

It is the only game I know; and if one can be found that is better for health, better in service for my fellow-men, more exciting and interesting for the player, or that cultivates the higher qualities to a greater extent than business, then I will leave business and transfer to the better game.

I have *tried* many games, including golf, tennis, cricket, football, shooting, yachting, four-in-hand driving, riding and walking, but I have never found a game superior to business. Like all games, however, one must take a pleasure in it, otherwise one cannot carry on. A man who regards business as a toil and an irksome and irritating occupation forced upon him as a means of earning a livelihood will never take pleasure in the game.

Doing something—even anything—is better than doing nothing.

#### Think it Over!

We have received the following little teaser, and think it may catch a few of you! A man went into a shoemaker's shop one morning and bought a pair of slippers value 6s., for which he tendered a 10s. note. The shoemaker had no silver, so sent to the grocer's next door for some. He then gave the customer his 4s. change. Later in the day, the grocer complained that the note was a bad one, and the shoemaker had to give him a good one in its place. How much did the shoemaker lose? The answer's below.

The shoemaker was "all square" until he had to give the grocer 10s. He therefore loses that sum only.

Keep moving. Things move so fast nowadays that people who say "it can't be done" are interrupted by people who "do it."



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